

R&D update call 2020

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Today's Call Participants - R&D and Commercial Leadership

Luciano Rossetti

Global Head of Research & Development



- Joined Merck KGaA, Darmstadt, Germany in 2014 after 8 years at Merck & Co.
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Today's Call Agenda

CMD 2020 Refresher

Healthcare Pipeline -One of the "BIG3" growth drivers for the Group

Healthcare Research at Merck KGaA, Darmstadt, Germany

Early innovation, conscious risktaking, & rigorous prioritization for value maximization

Pre-Clinical & New-to-Clinic

Selected examples of early innovation across our therapeutic focus areas (Oncology, Immuno-Oncology, Immunology)



Oncology - Clinical Pipeline & Commercial Update

Bavencio[®] (Avelumab) Bintrafusp alfa (anti-PD-L1/TGF-ß Trap) Tepotinib (MET kinase inhibitor) **DDR** Portfolio

Neurology & Immunology – **Clinical Pipeline & Commercial Update**

Evobrutinib (BTK-inhibitor) M5049 (TLR7/8 antagonist) Mavenclad[®] (Cladribine)

Q&A Session



CMD 2020 Refresher Group - Three main drivers of growth to 2022 and beyond



Beyond 2022: further significant growth potential from "BIG3" and increasing contributions from other businesses

1: 2019 Group sales of €16.2 bn; 2: including Versum portfolio effect



CMD 2020 Refresher Healthcare – On track to becoming a Global Specialty Innovator

Business today

- H1 2020: Growing organically, resilient
 Oncology and General Medicine portfolio, visibly
 strong June signals COVID-19 recovery
- Bavencio[®]: Transformative UC1L data presented at ASCO; strong U.S. launch with positive early feedback, EMA & JP filings accepted
- Mavenclad[®]: Visible ramp-up recovery post pandemic starting in June (Rx volumes & share)
- Tepotinib: First-in-class approval in Japan,
 U.S. filing accepted (priority review, under RTOR)
- Potentially transformative pipeline: Bintrafusp alfa, Evobrutinib, DDR portfolio

Inflection point achieved: reaping the benefits of pipeline investments

...and tomorrow





Acronyms: DDR = DNA Damage Response; EMA = European Medicines Agency; JP = Japan; RTOR = Real-Time Oncology Review; Rx = Prescriptions; UC = Urothelial Cancer



Increasing momentum from R&D Innovating new medicines

10 NMEs ¹ with First-in-Class, Best-in-Disease or Best-in-Class potential progressed to clinic in the last 6 years	Significant growth in contribution to prestigious scientific publications	Assets reviewed under multiple accelerated pathways rewarding innovation	3 new medicines approved across 6 indications since 2017	Significant increase in sales & further growth potential from newly launched assets
Bintrafusp alfa (anti-PD-L1/TGF-β Trap) Evobrutinib (BTK-inhibitor) M5049 (TLR7/8 antagonist) Peposertib (M3814) M6495 (anti-ADAMTS-5 nanobody) M8891 (MET AP2i) M4344 (ATRi) Berzosertib (M6620) M3258 (LMP7 inhibitor) M6223 (anti-TIGIT)	 Publications in top-quartile (top 25%) medical journals increased from 66 in 2016 to over 100 in 2020 YTD 12 publications in world's top medical journals in past 2 years: WENEWENGLAND COURNAL OF MEDICINE Inture reviews drug discovery Interviews drug discovery 	 4x Breakthrough Designation (BTD) (Bavencio® UC, RCC & MCC, & Tepotinib) 1x Sakigake (Tepotinib) 2x US FDA Real-Time Oncology Review (Bavencio® UC1L, & Tepotinib) 	<text><text><text><text><image/><text></text></text></text></text></text>	€ € Certification (Construction) • • • • • • • • • • • • • • • • • • •

1: Only NMEs in active development, excludes NMEs with terminated development; Acronyms: MCC = Merkel Cell Carcinoma; NME = New Molecular Entity; NSCLC = Non-small Cell Lung Cancer; RCC = Renal cell carcinoma; UC = Urothelial cancer; YTD = Year to date

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Healthcare Research at Merck KGaA, Darmstadt, Germany Bedside to Bench and Bench to Bedside



Healthcare Research at Merck KGaA, Darmstadt, Germany Translational Innovation Platforms (TIPs) advance our science through to first-in-man across our therapeutic areas

Therapeutic Focus Areas	Disease biology areas ¹		Examples of Output
	Oncogenic Signaling		Tepotinib (MET kinase inhibitor)
TIP Oncology –	DNA damage response (DDR)	-	ATR-i (Berzosertib/M6620)
targeted therapies	Next generation Antibody Drug Conjugates (ADC) —		Bi-specific MUC1-EGFR-ADC (M1231)
	Stress & Plasticity		Newly established focus area
		_	
TIP Immuno-Oncology -	Effector T cell modulation	-	Avelumab, bintrafusp alfa, anti-TIGIT (M6223)
Harnessing the immune	NK cell biology —		ADCC activity avelumab & cetuximab
system and activating or augmenting the body's	Immune suppressive metabolites —		adenosine receptor antagonist (M1069)
natural anti-tumor response	Tumor Phagocytosis and Suppressive Myeloid cells		Newly established focus area
		_	
TIP Immunology -	Immune receptor & immune complex signaling	-	Evobrutinib (BTK-inhibitor)
Modulating key pathogenic	Innate immunity and immune complex generation	-	M5049 (TLR7/8 antagonist)
pathologies and degenerative	Induction of immune tolerance		Newly established focus area
joint disease	Epithelial Barrier Homeostasis	+	Newly established focus area

1: Listed by decreasing maturity/increasing novelty (innovation); Acronyms: ADCC = Antibody-Dependent Cell-mediated Cytotoxicity; ATRi = Ataxia telangiectasia and Rad3 related inhibitor; NK cell = Natural killer cell; TIP = Translational Innovation Platform; TLR = Toll-like Receptors



Innovation Management Process Fostering innovation at early stage, applying stringent quality criteria to enter development and advance successful clinical candidates



NOT exhaustive

Pipeline Prioritization Rigorous portfolio & partnering decisions to maximise value



1: In 2017, Domain Therapeutics and Merck KGaA, Darmstadt, Germany entered into a collaboration and licensing agreement for the development of adenosine receptor antagonist drugs specifically designed for oncology and immuno-oncology; 2: In 2014, Sutro and Merck KGaA, Darmstadt, Germany initiated a collaboration to discover and develop ADCs utilizing Sutro's cell-free protein synthesis platform, Xpress CF+^M. Merck KGaA, Darmstadt, Germany is responsible for drug product, clinical development and commercialization of any resulting products; 3: In 2019, an exclusive license was granted to Vertex for the use of M9831 in gene-editing applications; 4: Avillion conducted Ph II of M1095 in Psoriasis, Merck KGaA, Darmstadt, Germany decided to out license sonelokinab to a new partner to initiate Phase III development in 2021

Pre-Clinical Pipeline M1231: Potential first-in-class bispecific antibody-drug conjugate targeting EGFR and MUC1¹

Limitations of conventional ADCs

- Off-target uptake and catabolism
- On-target side effects based on binding to normal cells & tissues
- **Unfavorable PK** and safety profile due to heterogenous structure and influence of hydrophobic payloads
- Systemic loss of payload based on linker instability
- Resistance mechanisms against payload MoA and ADC processing

M1231: First next generation bispecific targeting EGFR & MUC1 in parallel

- Bispecific ADC based on proprietary SEED structure (Strand-Exchange Engineered Domain) with asymmetric heavy chains
- XPressCF cell-free expression system (SUTRO): MUC1
 - Non-natural amino acids for stable drug coupling
 - Site-specific conjugation enables structural homogeneity and a consistent drug-antibody ratio
 - Optimized cytotoxin positioning for improved potency and PK
- Proprietary hemiasterlin-related toxic warhead with potent tubulin MoA and cleavable Val-Cit module (SUTRO)

Bispecific concept to potentially increase tumor selectivity and payload delivery

- **1. Loss of membrane polarization on tumor cells leads to EGFR and MUC1 co-localization**
- **2. Indication space** & patient population: e.g. NSCLC, esophageal, gastric, ovarian, H&N
- 3. Limited co-expression on normal tissues with potentially reduced on-target toxicity
- 4. Cooperative binding: higher internalization rate and increased payload disposition in tumors







First in man study planned in Q1 2021 with focus on NSCLC and esophageal squamous cell carcinoma

1: Knuehl et al., "M1231: A first-in-class bispecific antibody-drug conjugate targeting EGFR and MUC1", AACR 2020; Acronyms: ADC = Antibody-drug conjugate; EGFR = Epidermal Growth Factor Receptor; H&N = Head & Neck; MoA = Mechanism of Action; MUC1 = Mucin-1; NSCLC = Non-small cell lung cancer; PK = Pharmacokinetic

scFV



FGFR

New-to-Clinic (Phase I) M3258: Potent and selective LMP7 Inhibitor demonstrating high efficacy in multiple myeloma models¹



M3258: A unique profile based on selective LMP7 inhibition

	IC ₅₀ Subunit [nM]	M3258 po, covalent, reversible	Bortezomib iv, covalent, reversible	Ixazomib po, covalent, reversible	Carfilzomib iv, covalent, irreversible
	β 1 i	>30000	4	1	30
	β 2 i	>30000	2100	>30000	19
Immunoproteasome	β 5i (LMP7)	5	1	5	4
22	β1c	>30000	26	46	890
βI β2 β5	β 2 c	>30000	20500	>30000	66
Constitution protocome	β 5 c	2630	4	7	2
IC ₅₀ > 1000 nM IC ₅₀ 100-1000 nM IC ₅₀ < 100 nM					

Strong scientific data package showing differentiation vs pan-proteasome inhibitors



Nonclinical Safety:

Organ / System	M3258	Bortezomib
Gastrointestinal tract	Yes	Yes
Hematolymphoid	Yes	Yes
Liver	None	Yes
Cardiac	None	Yes
Lung	None	Yes
Kidney	None	Yes
Nervous system	None	Yes

- Strong preclinical efficacy, equal or greater efficacy than panproteasome inhibitors
- More restricted target organ profile compared to Pan-PIs, i.e. no relevant kidney, cardiovascular, respiratory, central & peripheral nervous system or off-target effects expected
- Oral once-daily dosing for improved convenience vs pan-proteasome inhibitors
 - Safety & PK/PD assessment ongoing in Phase 1a on MM patients
 - Path to clinical Proof-of-Concept in Phase 1b expansion to be finalized upon outcome of Phase Ia

1: Sanderson et al., "First time disclosure of M3258, a selective inhibitor of the immunoproteasome subunit LMP7 with potential for improved therapeutic utility in multiple myeloma compared to pan-proteasome inhibitors", AACR 2019; Acronyms: LMP7 = Low-molecular mass protein-7; MM = Multiple myeloma; PK/PD = Pharmacokinetic/Pharmacodynamic



New-to-Clinic (Phase I) M6223: Internally developed IgG1 anti-TIGIT antibody holding combination potential with internal assets and SoC



Acronyms: APC = Antigen Presenting Cells; CD226 = DNAM-1 (DNAX Accessory Molecule-1); NK = Natural Killer Cells; PVR = poliovirus receptor, CD155 or Necl-5; PVRL2 = CD112 or Nectin2; SoC = Standard of Care; TIGIT = T cell immunoreceptor with Ig and ITIM domains



Ph I

16

New-to-Clinic (Phase I) M4344 (oral ATRi): Pre-clinical evidence for synthetic lethality in combination with PARPi supports clinical development

TNBC (PARPi +/- M4344)¹

Study Design:

M4344 + Talazoparib in TNBC patient-derived xenograft models





M4344 Preclinical Anti–Tumor Activity

- ATR kinase is an important regulator of replication stress and double strand break repair
- Demonstrated activity in vitro and in vivo as a single agent and combination with chemotherapy
- Antitumor activity was particularly strong in combination with PARP inhibitors, irrespective of the BRCA1/2 status.



Preclinical Proof-of-Concept established by Group's research after in-licensing of M4344 from Vertex

Phase I Study of the Safety, Tolerability, and PK/PD in Participants With Advanced Solid Tumors (NCT02278250)

- Initiated in US and Europe
- Monotherapy and combination with cytotoxic chemotherapy
- Basis for monotherapy expansion cohorts biomarker-driven, studies in combination with chemotherapy and other DNA repair inhibitors



1: Myriad HRD; cut-off = 42 (Telli et al., Clinical Cancer Research 2016); HRD scores kindly provided by J-G Judde, Xentech; Acronyms: ATRi = Ataxia telangiectasia and Rad3related inhibitors; PK/PD = Pharmacokinetic/pharmacodynamic; SoC = Standard of Care; TNBC = Triple-Negative Breast Cancer



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Oncology Portfolio Update on selected assets





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Bavencio[®] (Avelumab) Approved by FDA as UC 1L maintenance treatment on June 30 2020, transformative OS data recently published in NEJM

[™]NEW ENGLAND JOURNAL & MEDICINE "Avelumab Maintenance Therapy for Advanced or Metastatic Urothelial Carcinoma", Powles et al., NEJM, published September 18, 2020¹

 31% reduction in risk of death and an increase of 7 months in the median overall survival (21.4 months for Bavencio[®] + best supportive care (BSC) versus 14.3 months for BSC alone) Median Overall Survival (95% CI)

Avelumab

Control

ma

21.4 (18.9-26.1) 14.3 (12.9–17.9)

Stratified hazard ratio for death,

0.69 (95% CI, 0.56-0.86)

P=0 001

10 12 14 16 22 24 26 28 30 32 34 18 20 OS improvements consistent across pre-specified **subgroups**, regardless of the type of platinum-based chemotherapy received and patients' PD-L1 status

• No new safety signals were identified, and the safety profile was consistent with previous studies of Bavencio[®] monotherapy ESMO 2020 – Additional analyses support the use of Bavencio[®] as a new addition and advance to the standard of care²

Broad indication³:

Data demonstrate OS benefits across prespecified subgroups, including patients with CR on chemotherapy, supporting avelumab 1L maintenance as a new treatment option for all platinum-eligible patients, both cisplatin-eligible and ineligible

Important insights for unique MOA of Bavencio[®] in maintenance⁴:

 Multiple exploratory biomarkers were identified as being potentially predictive of OS in this analysis, including a number of alleles encoding high-affinity FcyRIIA and FcyRIIIA variants, which may indicate FcR-mediated antitumor mechanisms

Quality of Life data / Patient-reported outcomes (PROs)⁵:

Bavencio[®] 1L maintenance therapy improves OS with no negative effect on clinically relevant PROs, supporting the use of avelumab as a new addition and advance to the standard of care

1: Powles et al., "Avelumab Maintenance Therapy for Advanced or Metastatic Urothelial Carcinoma", published on September 18, 2020 in The New England Journal of Medicine; 2: NCCN July 2020; 3: Grivas et al., "Avelumab first-line (1L) maintenance + best supportive care (BSC) vs BSC alone with 1L chemotherapy (CTx) for advanced urothelial carcinoma (UC): Subgroup analyses from JAVELIN Bladder 100", presented at ESMO 2020; 4: Powles et al, "Avelumab first-line (1L) maintenance + best supportive care (BSC) vs BSC alone for advanced urothelial carcinoma (UC): association between clinical outcomes and exploratory biomarkers"; 5: Powles et al., "Patient-reported outcomes (PROs) from JAVELIN Bladder 100: avelumab first-line (1L) maintenance + best supportive care (BSC) vs BSC alone for advanced urothelial carcinoma (UC)", presented at ESMO 2020; Acronyms; NEJM = New England Journal of Medicine; OS = Overall survival; UC = Urothelial cancer







Bintrafusp alfa (anti-PD-L1/TGF-β Trap) Development approach: Multiple shots-on-goal to evaluate co- localized inhibition of TGF-β / PD-L1 hypotheses



Registrational potential

Bintrafusp alfa (anti-PD-L1/TGF-β Trap) ESMO 2020: Long-term follow-up data shows encouraging and durable responses across multiple tumor types

Three-year follow-up for second-line (2L) treatment of non-small cell lung cancer (NSCLC)¹

After 3 years of follow-up durable responses and long-term survival were observed, especially in patients with high PD-L1 expression:

- Median OS was 21.7 months for PD-L1–positive patients with a 36month OS rate of 33.6%
- Median OS was not reached for PD-L1-high patients with a 36-month OS rate of 66.7%
- The median DOR was 18.0 months; 21.2% of patients had responses lasting ≥24 months



• Overall safety profile consistent with results from the two-year follow-up analysis, with no new safety signals or deaths

Long-term follow-up of bintrafusp alfa in patients with pretreated biliary tract cancer (BTC)²

After 28 months of follow-up, bintrafusp alfa **continues to demonstrate manageable safety with durable, long-lasting responses and long-term survival**

- Bintrafusp alfa showed a 20% response rate with a long duration of response; 42.8% of the patients have an ongoing response after 18 months (18+, 23.5+, and 24+ months)
- The median OS was 12.7 months; 24-month OS and PFS rates were 27.7% and 11.1%, respectively



No additional safety signals or deaths were observed since the initial analysis

1: Paz-Ares et al., "Three-year follow-up of bintrafusp alfa, a bifunctional fusion protein targeting TGF-β and PD-L1, for second-line (2L) treatment of non-small cell lung cancer (NSCLC)", presented at ESMO 2020 (Poster no.: 1272P); 2: Yoo et al., "Long-term follow-up of bintrafusp alfa, a bifunctional fusion protein targeting TGF-β and PD-L1, in patients with pretreated biliary tract cancer", presented at ESMO 2020 (Poster no: 73P); Acronyms: DOR = Duration of response; OS = Overall survival; PFS = Progression-free survival



Tepotinib (MET kinase inhibitor) First-in-class launch in MET Exon14 sets foundation for EGFRm/ METamp opportunity and exploration in other tumor types



- Highly competitive data set presented at ASCO 2020 and published in New England Journal of Medicine in May 2020 (99 patients with a follow up ≥9 mths)
- First-in-class launch in Japan¹ in March 2020, Sakigake designation² granted in 2018
- **US approval expected in Q1 2021** following acceptance of filing on August 25, 2020; granted Priority Review, being evaluated under FDA Real-Time Oncology Review (RTOR) pilot program; previously granted Breakthrough Therapy Designation in 2019

Tap into a growing opportunity in NSCLC -EGFRmut/ METamp (INSIGHT 2 study, NCT03940703)

- **Increased EGFRm detection** with testing and treatment moving into earlier lines of therapy (ADAURA trial demonstrates a 79% reduction in the risk of death with Osimertinib in the adjuvant setting (ASCO 2020), suggesting an even greater uptake of Osimertinib)
- **METamp as the primary driver of resistance** Some publications suggest that METamp resistance post-Osimertinib could be ~25%³

ERBITUX

Explore EGFR resistance in crc – Tepotinib + Erbitux® combo (NCT04515394)

 Opportunity for Tepotinib to address an unmet need in metastatic colorectal cancer (mCRC) together with Erbitux[®]

1: second largest Oncology market globally; 2: SAKIGAKE designation promotes research and development in Japan, aiming at early practical application for innovative pharmaceutical products; 3: Piotrowska et al., "Landscape of Acquired Resistance to Osimertinib in EGFR -Mutant NSCLC and Clinical Validation of Combined EGFR and RET Inhibition with Osimertinib and BLU-667 for Acquired RET Fusion", AACR Cancer Discovery 2018; Acronyms: CRC = Colorectal cancer; EGFR = Epidermal Growth Factor Receptor; NSCLC = Non-small cell lung cancer



Lay the Foundation in

(VISION study, NCT02864992)

NSCLC - MET Exon14

Tepotinib (MET kinase inhibitor) Tapping into the rapidly evolving EGFRmut/METamp market -**Encouraging INSIGHT 1 data**

INSIGHT 2 – Tepotinib + Osimertinib in Osimertinib Relapsed METamp NSCLC

Recruiting A solid foundation - Encouraging INSIGHT 1 data (18-months follow-up presented at WCLC 2019)¹

- Study design recently amended to reflect evolved and future standard of care:
 - **Target population** Inclusion criteria adjusted to focus solely on 1L Osimertinib failures
 - Testing Streamline patient enrollment based on current gold standard method (TBx FISH)
 - **Increasing METamp prevalence** Some publications suggest that METamp resistance post-Osimertinib could be ~25%¹
- Estimated primary completion date: November 2022



AV - Not Yet Tepotinib + Erbitux[®] (Cetuximab) -Adressing a significant medical need in 2L metastatic colorectal cancer (mCRC)

- Opportunity for Tepotinib to address an unmet need in **CRC** together with Erbitux[®]
- Estimated primary completion date: March 2023

Endpoint **Tepotinib + gefitinib** Chemotherapy Primary - PFS (HR 0.13 [90% CI 16.6 m 4.2 m 0.04, 0.43]) Secondary - ORR (OR 2.67 [90% CI 66.7% 42.9% 0.37, 19.56]) Secondary - OS (HR 0.09 [CI 0.01, 37.3 m 13.1 m 0.54])



Proof of Concept: MET amplification can be considered a suitable biomarker for treatment with Tepotinib



Safety: generally well-tolerated, most adverse events mild to moderate

1: Piotrowska et al., "Landscape of Acquired Resistance to Osimertinib in EGFR -Mutant NSCLC and Clinical Validation of Combined EGFR and RET Inhibition with Osimertinib and BLU-667 for Acquired RET Fusion", AACR Cancer Discovery 2018; 2: Wu et al., "Long term outcomes to tepotinib plus gefitinib in patients with EGFR mutant NSCLC and MET dysregulation: 18 month follow up", presented at WCLC 2019; Acronyms: FISH = Fluorescence in situ hybridization; TBx = Tissue Biopsy



DNA Damage Response (DDR) Portfolio Leading DDR portfolio with a broad clinical program



1: incl. upfront payment + milestone/royalties on future sales; Acronyms: ATMi = Ataxia telangiectasia-mutated; ATRi = Ataxia telangiectasia and Rad3-related inhibitors; CRT = Chemoradiotherapy; DDR = DNA Damage Response; DNA-PKi = DNA-dependent Protein Kinase Inhibitor; PARP = poly(ADP-ribose) polymerase inhibitor; POC = Proof of concept; RCT = Randomized Controlled Trial; RT = Radiation Therapy

DNA Damage Response (DDR) Portfolio Berzosertib (M6620) - Promising data in Small Cell Lung Cancer (SCLC) and Ovarian Cancer support further clinical development

First report of an ATRi-chemo combination – SCLC (Berzosertib + Topotecan)¹

Background: hypothesized that a combination of berzosertib and topotecan, a selective TOP1 inhibitor, would be tolerable and active, particularly in tumors with high replicative stress

Patients and Treatment:

 21 patients enrolled, combination of M6620 and topotecan tested in 3-week cycles

Results:

- Well tolerated, allowing for highest dose escalation
- 2 partial responses
- 7 stable disease responses
 ≥3 months
- 3 of 5 patients with SCLC, all of whom had platinum-refractory disease, had a partial response or prolonged stable disease





First randomized study of an ATR inhibitor in any tumor type – Ovarian Cancer (Berzosertib +/- Gem)²

Background: hypothesized that the combination of berzosertib, and gemcitabine could show acceptable toxicity and superior efficacy to gemcitabine alone in high-grade serous ovarian cancer

Patients and Treatment:

70 patients with platinum-resistant epithelial ovarian cancer received:

- Berzosertib + gemcitabine, 21-day cycle (n=34)
- Gemcitabine monotherapy, 21-day cycle (n=36), crossover allowed

Results:

N = 70	Berz. + Gem	Gem	HR
Median PFS (all pts.)	22.9 wks	14.7 wks	HR 0.57; 90% CI: 0.33- 0.98; p=0.044
Median PFS (pt-free <u><</u> 3m)	27.7 wks	9.0 wks	HR 0.29; 90% CI: 0.12- 0.71; p=0.0087



Results support further assessment of ATR inhibitor therapy in combination with gemcitabine in Ovarian Cancer and additional tumor types

1: Thomas et al., "Phase I Study of ATR Inhibitor M6620 in Combination With Topotecan in Patients With Advanced Solid Tumors", published in Journal of Clinical Oncology, June 2018; 2: Konstantinopoulos et al., "Berzosertib plus gemcitabine versus gemcitabine alone in platinum-resistant high-grade serous ovarian cancer: a multicenter, open-label, randomized, phase 2 trial published in Lancet Oncology, 2020



NCCN Level 1 evidence guideline update **July 17 NEJM** publication **Sep 18** of primary data analysis **Sep 19** ESMO oral presentation

Bavencio[®] data ushering in

a new era in 1L mUC

Significance of Bavencio[®] data recognized through major

ASCO Presidential Plenary

ESMO guideline inclusion

US FDA Approval

Successful introduction in unique COVID context

- Leading share of voice (SOV): SOV among IO in UC at >40%¹
- Broad Rxer reach : ~70% of priority targets engaged in first ~2.5 months by field force in spite of COVID constraints²
- Virtual programming: robust participation rates and positive reception to the data

Performance inflection point

- Strong unit growth: +40% vs pre-approval period³
- Account breadth increasing rapidly: Progressive acceleration since approval, with **August new accounts 3x** above pre-approval level steady state
- Penetration into indication: ~30% penetration into indicated population in first 6 weeks (July to mid-August) with accelerating penetration in August vs July⁴

Bavencio[®] (Avelumab)

conferences, FDA approval, and publication

May 31

June 30

July 16

Strong early USA launch performance validates significance of 1L UC overall survival (OS) advantage



^{1:} Brand impact SOV Report – August 28 2020; 2: Internal CRM data; 3: Internal order data for units – 11 weeks post vs 11 weeks prior; Accounts August vs pre-baseline; 4: Medimix patient charts July-Mid August; Acronyms: ASCO = American Society of Clinical Oncology; ESMO = European Society for Medical Oncology; IO = Immuno-Oncology; mUC = metastatic Urothelial cancer; NCCN = National Comprehensive Cancer Network; NEJM = New England Journal of Medicine; Rxer = Prescriber

Neurology & Immunology Update on selected assets





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Evobrutinib (Investigational oral BTK-inhibitor) Leading in a novel class with significant growth potential

Unmet need in Multiple Sclerosis (MS) – Need for new mechanisms to control disease

- ~50% of patients with Relapsing MS (RMS) continue to have ongoing disease activity over 2 years even when treated with the most effective agents
- No approved oral therapy with efficacy on progression vs an active control
- Systemic side effects of therapies limit patient acceptance and compliance
- All approved higher efficacy therapies associated with elevated risk of infection



B-Cell Targeting + High-Efficacy (HE) Orals represent >60% of MS sales

BTKi is a novel class of nondepleting therapies selectively targeting both B-cells and innate immune cells including disease progression-relevant microglia

Merck KGaA, Darmstadt, Germany pioneered BTKi development for MS with Evobrutinib, a highly selective covalent BTKi²

We are a growing MS player and could have 3 complementary branded products by 2025 – Mavenclad[®], Rebif[®], Evobrutinib

Platform agents – interferons, copaxone, DMFs and Teriflunomide; Other HE (high-efficacy) - cladribine, S1Ps, alemtuzumab; B-cell Targeting – ocrelizumab, ofatumumab, ublituximab. Includes branded products, generics and biosimilars; 1: Merck KGaA, Darmstadt, Germany internal estimates; 2: Montalban et al. NEJM 2019; 380:2406-2417; Acronyms: BTKi = Bruton's tyrosine kinase inhibitor



Evobrutinib (Oral BTK-inhibitor) Most extensive efficacy and safety data among BTKis in MS

Efficacy and Safety Profile Maintained Long Term (Ph II)

Phase II: 108 weeks OLE data at EAN 2020¹

- Only BTKi to have demonstrated mAb-like efficacy on relapses maintained over 108 weeks with evobrutinb 75 mg BID
- Best characterized BTKi in MS on safety: generally well tolerated and characterized in >1200 patients over 2 years of treatment in RMS, RA & SLE

CNS Effect on Progression

Evobrutinib may impact number of progressionrelevant mechanisms

 \checkmark

- BTK increased in brains of progressive models and MS patients, primarily in microglia²
- BTKi shifts macrophage phenotypes from pro- to antiinflammatory³
- BTKi improves remyelination by microglia⁴
- BTKi reduces B cells and CNS leptomeningeal inflammation⁵

Optimal Dose Selection

The largest and most sustained efficacy on ARR was achieved at >95% steady state BTK occupancy, observed in nearly all patients receiving 75 mg BID¹

Dose selection based on efficacy and BTK occupancy data from the **largest RCT** that tested both QD and BID BTKi

Highly Selective

Evobrutinib is a potent, highly selective, covalent BTKi⁶

Potent impact on B cell activation and macrophage polarization^{3,6}

Only impacts a single offtarget kinase out of 267 tested (IC₅₀ determination)⁶

Covalent BTKi enabling use at lower exposure levels than noncovalent inhibitors

evolution RMS Phase III studies: Recruitment on track \rightarrow Target data in-house in Q4 2023 and potential filing shortly after

Two randomized, parallel-group, double-blind, active-controlled Phase III studies of oral evobrutinib bid vs oral teriflunomide qd, in patients with RMS, with the objective of evaluating efficacy and safety. *Only BMX was determined to have an IC50 value within 10 fold of the intended target out of 218 tested; 1: Montalban et al. 2020 EAN; 2: Gruber et al. AAN 2020.; 3: Alankus YB et al. ECTRIMS 2018; 4: Aigrot MS et al. AAN 2020; 5: Sol Kim ECTRIMS 2020; 6: Haselmayer et al 2019; Acronyms: ARR = Annual relapse rate; BID = twice daily; BTKi = Bruton's tyrosine kinase inhibitor; CNS = Central Nervous System; mAb = monoclonal antibody; OLE = Open Label Extension; QD = once daily; RA = Rheumatoid arthritis; RCT = Randomized controlled trial; SLE = Systemic lupus erythematosus



M5049 (TLR7/8 antagonist) TLR7/8 are drivers of SLE pathology and possibly of COVID-19

Mechanism of Action ¹	 M5049 (discovered in-house) is a potentially first-in class small molecule that blocks activation of Toll-like receptors TLR7 and TLR8, two innate immune sensors that detect single-stranded (ss) RNA from viruses such as SARS-COV-2, the virus responsible for COVID-19, and inflammatory self-RNAs in the context of autoimmunity Activation of TLR7/8 leads to immune cell activation and inflammation, which when not properly controlled can cause severe immunopathology
Results from Phase I study in healthy volunteers (NCT03676322) ¹	 Well-tolerated over the dosing interval, no significant or dose-limiting adverse event Pharmacokinetic parameters linear and dose-proportional from 1 to 200 mg Exposure-dependent inhibition of ex vivo-stimulated IL-6 secretion observed, with maximum inhibition achieved at 200 mg Preliminary Phase I data warrant further investigation as a potential treatment for autoimmune diseases including SLE

1: Port et al., A PHASE I, FIRST-IN-HUMAN STUDY TO ASSESS THE SAFETY, PHARMACOKINETICS AND PHARMACODYNAMICS OF SINGLE AND MULTIPLE ASCENDING DOSES OF M5049, A DUAL ANTAGONIST OF TLR7/8, IN HEALTHY SUBJECTS, Lupus Science & Medicine 2020;7(Suppl 1):A1–A131, conference cancelled due to COVID-19; 2 Adapted from ImmunoHorizons July 1, 2018 Dowling, D; Acronyms: SLE = Systemic lupus erythematosus; TLR = Toll-like receptors



M5049 (TLR7/8 antagonist) Similarities between SLE and COVID-19



Similarities between SLE and COVID-19¹

1: Illustration created in-house; Acronyms: SLE = Systemic lupus erythematosus

Phase II study started in July 2020

Rational:

- Investigate if M5049 intervention at critical point in course of COVID-19 disease may prevent or ameliorate hyperinflammatory response in patients with COVID-19 pneumonia and prevent progression to 'cytokine storm'
- Successful intervention with investigational drug may reduce life-threatening complications of COVID-19, including severe respiratory symptoms often necessitating further interventions such as mechanical ventilation

Design:

- Phase II randomized, controlled clinical study
- Commenced in July 2020

Results:



Dependent on recruitment and COVID-19 infection rates



Mavenclad[®] Data at ECTRIMS further characterize unique profile, and launch momentum is recovering well globally after peak COVID-19 impact

Mavenclad® Real World Evidence

New Mavenclad[®] data at ACTRIMS-ECTRIMS highlight rapid onset of action and compelling post-approval safety

- Onset of action: In MAGNIFY-MS, patients experienced a rapid onset of action from end of month 1 - significant in all study periods versus baseline¹
- Post-approval safety: Data on viral respiratory infections and malignancy from the post-marketing setting reassure on benefit-risk profile of Mavenclad^{®1}
- COVID-19: Data from Mavenclad[®]-treated patients with confirmed or suspected COVID-19 suggest no increased risk of severe outcomes¹
- Persistence rates on therapy: UK NHS data demonstrates that Mavenclad[®] patients have very high persistence rates on treatment²

US launch progress

- Prescription trends: New Rx regaining momentum, adding both new Rxer's and increasing Rxer depth in a not-as-yet recovered dynamic HE market³
- Market share: Mavenclad[®] has continued to grow dynamic share in HE segment and in the Oral segment throughout pandemic: +1.6% HE dynamic, +3.0% Oral dynamic³
- Access: Mavenclad[®] reimbursement rate now on par with established DMDs

Ex-US performance

- Prescription trends: New initiations rebounding after April low point across all major Ex-US markets, with very good performance for year 2 return patients⁴
- Safety Perception: Mavenclad[®] continuing to improve safety perception as experience increases vs. Q2 2019, on par with other HE MS treatments⁵
- France received reimbursement in February: commercial launch preparation for H1 2021 on track

1: ECTRIMS/ACTRIMS 2020; 2: Retrospective real-world analysis conducted on NHS validated data (collected via Blueteq forms, n=1208 patients treated between November 2017 to March 2020); 3: IQVIA Projected National Claims; 4: Local IQVIA or respective in-market data; 5: Ipsos Q2 2020 EU5 & US MS Monitor; Acronyms: DMD = Disease modifying drugs; HE = High-Efficacy; Rxer = Prescriber



Executive Summary

Increasing momentum across the innovative medicines pipeline

10 NMEs with First-in-Class, Best-in-Disease or Best-in-Class potential progressed to the clinic in the last 6 years



3 new medicines approved across 6 indications since 2017

(cladribine) tablets 10 mg







Confidence to generate ~€2 bn pipeline sales by 2022



Transformative early pipeline to **sustain growth beyond 2022**, including Bintrafusp alfa, Tepotinib, Evobrutinib, M5049 (TLR7/8), and DDR portfolio





Q&A Participants - R&D and Commercial Leadership

Luciano Rossetti

Global Head of Research & Development



- Joined Merck KGaA, Darmstadt, Germany in 2014 after 8 years at Merck & Co.
- Spent 18 years in academia
- Previously professor of Medicine and Head of the Diabetes Research & Training Center at the Albert Einstein College of Medicine
- MD degree from the Trieste University Medical School, Italy

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Rehan Verjee

Head of the Global Innovative Medicine Franchises & President of EMD Serono



- Joined Serono in 2004 in Medical Affairs
- Previously Managing Director of EMD in Canada, and then Chief Marketing & Strategy Officer
- Master's degree in Molecular & Cellular Biochemistry from the University of Oxford



Joern-Peter Halle

Head of Research

- Joined Merck KGaA, Darmstadt, Germany in 2005 in Business Development before moving on to R&D, most recently Head of TIP Immuno-Oncology & Head of External Innovation
- Co-founded start-ups in bioinformatics and dermatology R&D
- Ph.D. (Dr. rer. nat.) in Molecular Biology from the University of Konstanz, Germany

Klaus Edvardsen Head of Oncology Development



- Joined Merck KGaA, Darmstadt, Germany in January 2020
- Industry experience at AstraZeneca, GlaxoSmithKline, Sanofi, Genmab
- Previously professor of Experimental Cancer Research/Medicine at Lund University
- MD and PhD degree from the University of Copenhagen



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Appendix

- Healthcare pipeline
- Additional information on selected assets
- Trial summaries by asset

Healthcare Pipeline As of July 31, 2020

Phase I

berzosertib (M6620) ATR inhibitor Solid tumors

peposertib (M3814) DNA-PK inhibitor Solid tumors¹

M1774 ATR inhibitor Solid tumors

M3258 LMP7 inhibitor Multiple myeloma

M4344 ATR inhibitor Solid tumors

M8891 MetAP2 inhibitor Solid tumors bintrafusp alfa TGFbeta trap/anti-PD-L1 Solid tumors

M9241 (NHS-IL12) Cancer immunotherapy Solid tumors¹

M5049 TLR7/8 antagonist Immunology

M6495 anti-ADAMTS-5 nanobody Osteoarthritis

M5717 PeEF2 inhibitor Malaria

Phase II

peposertib (M3814) DNA-PK inhibitor Rectal cancer

tepotinib MET kinase inhibitor Non-small cell lung cancer

bintrafusp alfa TGFbeta trap/anti-PD-L1 Non-small cell lung cancer 1L

bintrafusp alfa TGFbeta trap/anti-PD-L1 Non-small cell lung cancer 1L/2L

bintrafusp alfa TGFbeta trap/anti-PD-L1 Locally advanced non-small cell lung cancer

bintrafusp alfa TGFbeta trap/anti-PD-L1 Biliary tract cancer 1L

bintrafusp alfa TGFbeta trap/anti-PD-L1 Biliary tract cancer 2L

bintrafusp alfa TGFbeta trap/anti-PD-L1 Cervical cancer 2L avelumab anti-PD-L1 mAb Solid tumors² avelumab anti-PD-L1 mAb Non-small cell lung cancer²

avelumab anti-PD-L1 mAb Urothelial cancer²

M5049 TLR7/8 antagonist Covid-19 pneumonia atacicept anti-BlyS/APRIL fusion protein Systemic lupus erythematosus

atacicept anti-BlyS/APRIL fusion protein IgA nephropathy

sprifermin fibroblast growth factor 18 Osteoarthritis

M1095 (ALX-0761)³ anti-IL-17 A/F nanobody Psoriasis

Phase III

avelumab anti-PD-L1 mAb Non-small cell lung cancer 1L

evobrutinib BTK inhibitor Multiple sclerosis

Registration

tepotinib MET kinase inhibitor Non-small cell lung cancer, METex14 skipping⁴

avelumab anti-PD-L1 mAb Urothelial cancer 1L-M⁵

Oncology

- Immuno-Oncology
- Immunology
- Neurology

Global Health

1L, first-line treatment; 1L-M, first-line maintenance treatment; 2L, second-line treatment.1: Includes studies in combination with avelumab. 2: Avelumab combination studies with talazoparib, axitinib, ALK inhibitors, cetuximab, or chemotherapy. 3: As announced on March 30 2017, in an agreement with Avillion, anti-1L-17 A/F nanobody will be developed by Avillion for plaque psoriasis and commercialized by Merck KGaA, Darmstadt, Germany. 4: As announced on March 25 2020, tepotinib was approved in Japan for the treatment of patients with non-small cell lung cancer harboring *MET*ex14 skipping. 5: As announced on June 30, 2020, Avelumab was approved in US for maintenance treatment of patients with locally advanced or metastatic urothelial carcinoma (UC) that has not progressed with first-line platinum-containing chemotherapy.

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Pipeline products are under clinical investigation and have not been proven to be safe and effective. There is no guarantee any product will be approved in the sought-after indication.

Bavencio[®] (Avelumab) Urgent need for a 1L treatment strategy that maintains and reinforces the initial benefit of induction chemotherapy



1: Kantar Health Patient Metrics & Kantar Health Treatment Architecture for epidemiological data; IMS Claims, Kantar and IPSOS for triangulation of market shares



Evobrutinib (Oral BTK-inhibitor) Superior efficacy with BID dosing, based on the most comprehensive BTKi Phase 2 in Multiple Sclerosis¹



1: Based on exposure:response modelling and 124 (35/46/43) pre-dose observations from 11–17 fasted patients per dose level on Weeks 4/12/24; Acronyms: ARR = annualized relapse rate; bid = twice daily; BTK = Bruton's tyrosine kinase; BTKO = BTK occupancy; RMS = Relapsing MS; qd = once daily; SS = steady-state. Montalban X et al. EAN 2020 & Data on file



Bavencio[®] (Avelumab) Phase III Clinical Trials

Phase	Study	NCT number (hyperlinked)	Recruitment Status	Est. Primary completion date
III	Avelumab in First-line Non-Small Cell Lung Cancer (JAVELIN Lung 100)	<u>NCT02576574</u>	Active, not recruiting	April 23, 2021
III	A Study of Avelumab With Axitinib Versus Sunitinib In Advanced Renal Cell Cancer (JAVELIN Renal 101)	<u>NCT02684006</u>	Active, not recruiting	May 21, 2024

Bintrafusp alfa (anti-PD-L1/TGF-β Trap) Clinical Trials

Phase	Study	NCT number (hyperlinked)	Recruitment Status	Est. Primary completion date
Ι	MSB0011359C (M7824) in Subjects With Metastatic or Locally Advanced Solid Tumors	NCT02699515	Active, not recruiting	December 31, 2020
Ι	Bintrafusp Alfa Combination Therapy in Participants With Cervical Cancer	NCT04551950	Not yet recruiting	May 28, 2022
I	First in Human Study of M6223 in Participants With Metastatic or Locally Advanced Solid Unresectable Tumors	<u>NCT04457778</u>	Recruiting	September 14, 2022
Ib	A Study to Evaluate the Efficacy and Safety of Bintrafusp Alfa (M7824) Monotherapy in Metastatic or Locally Advanced Urothelial Cancer	<u>NCT04349280</u>	Not yet recruiting	August 5, 2022
Ib/II	M7824 in Combination With Chemotherapy in Stage IV Non-small Cell Lung Cancer (NSCLC)	NCT03840915	Recruiting	October 28, 2021
II	M7824 Monotherapy in Locally Advanced or Metastatic Second Line (2L) Biliary Tract Cancer (Cholangiocarcinoma and Gallbladder Cancer)	NCT03833661	Active, not recruiting	November 9, 2020
II	M7824 With cCRT in Unresectable Stage III Non- small Cell Lung Cancer (NSCLC)	NCT03840902	Recruiting	March 4, 2024



Bintrafusp alfa (anti-PD-L1/TGF-β Trap) Clinical Trials (continued)

Phase	Study	NCT number (hyperlinked)	Recruitment Status	Est. Primary completion date
II	Bintrafusp Alfa Monotherapy in Platinum- Experienced Cervical Cancer	NCT04246489	Recruiting	May 16, 2022
II	Bintrafusp Alfa in High Mobility Group AT-Hook 2 (HMGA2) Expressing Triple Negative Breast Cancer	<u>NCT04489940</u>	Not yet recruiting	February 23, 2023
II/III	Gemcitabine Plus Cisplatin With or Without Bintrafusp Alfa (M7824) in Participants With 1L Biliary Tract Cancer (BTC)	<u>NCT04066491</u>	Recruiting	November 24, 2022
Adaptive Phase III	M7824 Versus Pembrolizumab as a First-line (1L) Treatment in Participants With Programmed Death- ligand 1 (PD-L1) Expressing Advanced Non-small Cell Lung Cancer (NSCLC)	<u>NCT03631706</u>	Recruting	April 30, 2023



Tepotinib (MET kinase inhibitor) Clinical Trials

Phase	Study	NCT number (hyperlinked)	Recruitment Status	Est. Primary completion date
II	Tepotinib Phase II in Non-small Cell Lung Cancer (NSCLC) Harboring MET Alterations (VISION)	NCT02864992	Recruiting	December 9, 2021
II	A Study of Tepotinib Plus Osimertinib in Osimertinib Relapsed Mesenchymal-epithelial Transition Factor (MET) Amplified Non-small Cell Lung Cancer (NSCLC) (INSIGHT 2) (INSIGHT 2)	<u>NCT03940703</u>	Recruiting	November 30, 2022
II	Study of Tepotinib Combined With Cetuximab in Participants Left-Sided Metastatic Colorectal Cancer (mCRC) Acquired Resistance Due to Mesenchymal Epithelial Transition (MET) Amplification	<u>NCT04515394</u>	Not yet recruiting	March 23, 2023



DNA Damage Response (DDR) Portfolio Selected Clinical Trials – Berzosertib (M6620)

Phase	Study	NCT number (hyperlinked)	Recruitment Status	Est. Primary completion date
Ι	M6620 and Irinotecan Hydrochloride in Treating Patients With Solid Tumors That Are Metastatic or Cannot Be Removed by Surgery	NCT02595931	Recruiting	April 30, 2021
II	Gemcitabine Hydrochloride Alone or With M6620 in Treating Patients With Recurrent Ovarian, Primary Peritoneal, or Fallopian Tube Cancer	NCT02595892	Active, not recruiting	March 19, 2021
II	Randomized Trial of Topotecan With M6620, an ATR Kinase Inhibitor, in Small Cell Lung Cancers and Small Cell Cancers Outside of the Lungs	NCT03896503	Recruiting	September 1, 2023



DNA Damage Response (DDR) Portfolio Selected Clinical Trials – Peposertib (M3814)

Phase	Study	NCT number (hyperlinked)	Recruitment Status	Est. Primary completion date
I/II	Study of M3814 in Combination With Capecitabine and Radiotherapy in Rectal Cancer	NCT03770689	Recruiting	July 31, 2021
I	Study of Avelumab-M3814 Combinations	NCT03724890	Recruiting	April 13, 2021
I	Phase 1 Trial of MSC2490484A, an Inhibitor of a DNA-dependent Protein Kinase, in Combination With Radiotherapy	NCT02516813	Recruiting	December 16, 2020
I/II	Testing the Addition of a New Anti-cancer Drug, M3814 (Peposertib), to Radiation Therapy for Localized Pancreatic Cancer	NCT04172532 NITY NATIONAL CANCER INSTITUTE	Not yet recruiting	November 1, 2022
I/II	Testing the Combination of New Anti-cancer Drug Nedisertib With Avelumab and Radiation Therapy for Advanced/Metastatic Solid Tumors and Hepatobiliary Malignancies	NCT04068194	Recruiting	December 3, 2022
I/II	Radiation Medication (Radium-223 Dichloride) Versus Radium-223 Dichloride Plus Radiation Enhancing Medication (M3814) Versus Radium-223 Dichloride Plus M3814 Plus Avelumab (a Type of Immunotherapy) for Advanced Prostate Cancer Not Responsive to Hormonal Therapy	NCT04071236	Recruiting	January 31, 2023



DNA Damage Response (DDR) Portfolio Clinical Trials – Oral ATRi's M4344 & M1774

Phase	Study	NCT number (hyperlinked)	Recruitment Status	Est. Primary completion date
Ι	First in Human Study of M4344 in Participants With Advanced Solid Tumors	NCT02278250	Recruiting	June 30, 2021
Ι	M1774 in Participants With Metastatic or Locally Advanced Unresectable Solid Tumors	NCT04170153	Recruiting	September 13, 2021



Evobrutinib (oral BTKi) Clinical Trials

Phase	Study	NCT number (hyperlinked)	Recruitment Status	Est. Primary completion date
III	Study of Evobrutinib in Participants With Relapsing Multiple Sclerosis (evolutionRMS 1)	NCT04338022	Recruiting	September 18, 2023
III	Study of Evobrutinib in Participants With Relapsing Multiple Sclerosis (RMS) (evolutionRMS 2)	NCT04338061	Recruiting	September 18, 2023
I	Effect of Hepatic Impairment on M2951 (Bruton's Tyrosine Kinase [BTK] Inhibitor) Pharmacokinetics (PK)	<u>NCT04546789</u>	Not yet recruiting	June 29, 2021

M5049 (TLR7/8 antagonist) **Clinical Trials**

Phase	Study	NCT number (hyperlinked)	Recruitment Status	Est. Primary completion date
Ι	Single Ascending Dose (SAD) and Multiple Ascending Dose (MAD) Study of M5049 in Healthy Participants	<u>NCT03676322</u>	Completed	Actual: July 26, 2019
II	M5049 Study in Participants With Coronavirus Disease 2019 (COVID-19) Pneumonia (ANEMONE)	NCT04448756	Recruiting	November 13, 2020



